



Mission of Mercy

NORTH DAKOTA



Donor Proposal

For more information please contact:
Kami Dornfled, DDS, Event Chair
701-770-2329 | ndmom@smilenorthdakota.org
or
Kelsey Beyer, Executive Administrator
North Dakota Dental Foundation
701-271-0263 | kelsey@nddental.org



Dear Potential Donor,

The next ND Mission of Mercy (2-day free dental clinic) will be on October 11-12th, 2024 at the Bismarck Event Center. We were wondering if you would be interested in partnering with us to produce this event. Below is a summary of the impact made possible through generous donors in 2018 and 2021:

People “Touched” by Program

- ◆ Number of Individuals “touched” by program: 2,604
- ◆ Number of Patients treated: 1,586
- ◆ Number of unduplicated adult patients treated: 1,416
- ◆ Number of unduplicated child patients treated: 170
- ◆ Number of Volunteers 1,018

2018 & 2021 Goals and Outcomes

Goal: Serve 1050 patients | Result: 1586 patients served | 536 above goal
 Goal: Increase community awareness around the importance of good oral health and the many people in the community who go without it. | Result: 37.9K people were reached through our Facebook event, 21.3K people were reached through our Facebook posts, & 6.4K people were reached through our Facebook posts on Giving Hearts Day to raise money for the next ND Mission of Mercy.

Procedures included

- ◆ Goal: 5,000 total procedures Result: 5,277 277 above goal
- ◆ Goal: 630 fillings Result: 825 195 above goal
- ◆ Goal: 1,250 extractions Result: 1,714 464 above goal
- ◆ Goal: 1,000 x-rays Result: 1,628 628 above goal
- ◆ Goal: 300 cleanings Result: 331 31 above goal
- ◆ Goal: 88 dentures (partials) Result: 105 17 above goal
- ◆ Goal: 70 root canals Result: 83 13 above goal

Oral Health Status and Experience of the 1,586 Patients

- ◆ 86% of patients listed cost as one of the reasons they had not received previous dental care.
- ◆ 74% had no insurance to pay for dental care
- ◆ 73% traveled less than 30 minutes to receive care
- ◆ 68% did not have a dental home
- ◆ 44% had dental pain
- ◆ 32% had a place to go for dental care after the event
- ◆ 21% had sought dental care in the past at an emergency room
- ◆ 6% had never had their teeth cleaned
- ◆ 9% were eligible for government assistance
- ◆ 4% were from neighboring states
- ◆ 3% had never been to a dentist

Impact Story

One young man who received care was Max. He shared that he had a rough past & didn't always make good decisions. At one point he had golden grills on his front teeth. These were ripped off by robbers who beat him up, and then threw him over a bridge. This incident left Max missing his two front teeth, but it also changed his outlook on life. Since the mugging, Max has chosen a different lifestyle and now wants to apply for a better job to become a good role model for his daughter. Job interviews can be hard when your front teeth are missing.

When seeing Max look into a mirror for the first time to see his new smile (partial flipper of two front teeth) one couldn't help but get emotional as tears of joy & relief streamed down his cheeks. Our mission equipped Max with a smile that now matches his new direction in life and we've also given him and 1,585 other dental patients-in-need something else... hope.

Next Steps

Due to the high demand, we are planning on doing another Mission of Mercy in Bismarck, ND October 11-12th, 2024. A donation of \$200.00 supports one patient to receive care at this 2-day volunteer event. This is a unique opportunity to improve the oral health of those who for whatever reason have not received necessary dental care and in the process give hope through a smile. The question is, how many North Dakota dental patients would you like to provide hope through a smile?

With Gratitude,

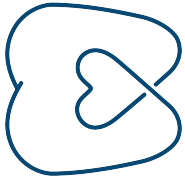


Kami Dornfeld, DDS
Event Chair
ND Mission of Mercy



Kelsey Beyer
North Dakota Dental Foundation
Executive Administrator

P.S. Please join our Mission of Mercy at the Bismarck Event Center on October 11-12th, 2024!



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Giving Opportunities

Thank you for your interest in becoming a Mission of Mercy donor. \$200 provides much-needed dental care to one patient. *How many patients would you like to support?*

Benefits	Levels										
	Supporter \$1-\$199	Sponsor \$200-\$499	Sprinter \$500-\$999	Patron \$1,000-\$4,999	Benefactor \$5,000-\$9,999	Presenter \$10,000-\$19,999	Governor \$20,000-\$29,999	Host \$30,000+			
Number of patients served	0-1	1-2	2-5	5-25	25-50	50-100	100-150	150+	✓	✓	✓
Included in NDDF annual report	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Included in onsite group sponsor signs		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Listed on website for at least one year			✓	✓	✓	✓	✓	✓	✓	✓	✓
Named in all pre-event communication			✓	✓	✓	✓	✓	✓	✓	✓	✓
Logo, link, & excerpt on website				✓	✓	✓	✓	✓	✓	✓	✓
Individual banner displayed at event					✓	✓	✓	✓	✓	✓	✓
Included in Media Interview Lineup						✓	✓	✓	✓	✓	✓
Logo Included with Event Logo									✓	✓	✓

North Dakota Mission of Mercy - 2024 Budget

Bismarck Event Center | 315 South 5th Street, Bismarck, ND 58504



Revenue

Category	Detail	Budget
Cash Donations	Balance Forward from 2021 Mission of Mercy	\$53,026.06
	Dental Organizations	
	Individual Dental Professionals and Supporter Donations	
	Grants, Non-Dental Organization, & Corporate Donations	\$5,000.00
	Total Revenue	\$58,026.06

Expenses

Facility	Facility Rental	\$10,000.00
	Building Supplies - xray walls,pvc,electrical	\$2,500.00
	Security	\$4,000.00
	EMT	\$1,000.00
	Signage	\$2,000.00
	Total	\$19,500.00
Food And Beverage	Wednesday and Thursday Volunteer Meals	\$500.00
	Thursday Volunteer Meals-Reception	\$1,500.00
	Friday Volunteer Meals	\$6,500.00
	Saturday Volunteer Meals	\$6,500.00
	Volunteer Break Food	\$500.00
	Water	\$500.00
	Total	\$16,000.00
Volunteers	T-shirts/Scrubs	\$10,000.00
	Supplies	\$500.00
	Volunteer Appreciation	\$2,000.00
	Translators	\$1,000.00
	Total	\$13,500.00
Dental Medical Supplies	Dental Equipment Rental - ADCF	\$44,000.00
	Dental Supplies	\$23,000.00
	Total	\$67,000.00
Patient Registration	General Supplies	\$1,500.00
	Printed Materials	\$1,500.00
	Total	\$3,000.00
Marketing	Printing - brochures, flyers	\$500.00
	Media Advertising	\$1,000.00
	Video Production	\$10,000.00
	Fund-Raising Expense	\$1,000.00
	Total	\$12,500.00
Miscellaneous Expenses	Fees/Licenses/Insurance	\$1,500.00
	Miscellaneous Event Supplies	\$3,500.00
	Total	\$5,000.00
	Total Expenses	\$136,500.00
	Total Revenue	\$58,026.06
	Contribution Margin	\$78,473.94